



Pricing Guidelines

(Revised for Fall 2014)

The following tables list suggested prices. Please note that these are only guidelines. Also keep in mind that premium brands or new items may justify a slightly higher price. As a Kids Haven Consignor, you are in control when it comes to pricing your items. And since you are not only a consignor but in most cases a shopper, a simple rule of thumb to use is, "Would I pay this price for this item in this condition?"

<u>Clothing:</u>	Infants/Toddlers	Kids 5 Yrs. & Up
Pants		
Jeans	\$3-5	\$5-10
Pants	\$3-5	\$5-8
Dress Slacks	\$4-6	\$6-10
Leggings	\$2-4	\$4-6
Sweatpants	\$3-5	\$4-6
Overalls	\$4-6	\$6-10
Skirts	\$3-5	\$4-9
Shorts	\$2-4	\$4-7
Tops		
Long or Short Sleeve Shirt (<i>Collar, tee, polo, etc.</i>)	\$2-5	\$3-6
Turtlenecks	\$2-4	\$3-5
Sweatshirts	\$3-5	\$4-6
Sweaters	\$4-6	\$5-9
Dresses		
Dresses	\$5-8	\$6-12
Jumpers	\$4-6	\$5-9
Sundresses	\$3-5	\$4-7

Coats		
Winter Jacket	\$8-11	\$8-15
Rain Coat	\$5-8	\$8-12
Denim Jacket	\$5-8	\$7-10
Fleece Jacket / Pullover	\$4-7	\$6-12
Windbreaker	\$4-6	\$7-8
Snow Pants	\$5-6	\$7-8
Snow Suits	\$9-18	\$12-28
Fleece Pram Suit	\$4-8	
Vests (outerwear)	\$4-8	\$7-9
Misc. Clothing		
Onesies (<i>group to meet \$1.00 minimum</i>)	\$.50-\$.75	
Summer/Winter Hats	\$1-3	
Gloves	\$2-3	\$3-5
Swimsuits	\$2-4	\$3-6
Shoes		
Dress Shoes	\$2-4	\$4-6
Sneakers	\$1-3	\$4-6
Oxfords/Clogs/Loafers	\$3-4	\$4-7
Hiking Boots	\$2-4	\$5-8
Snow Boots	\$3-5	\$4-8
Rain Boots	\$3-4	\$4-6
Sandals	\$2-3	\$3-5
Pool Shoes	\$2-3	\$4-5
Baby Booties	\$2-4	
Slippers	\$2-3	\$3-5

<u>Entertainment:</u>	<u>Suggested Price Range</u>
Books	
Hard Cover Books	\$1-5
Soft Cover Books	\$1-2
Books with Sounds	\$3-4
Reference Books	\$2-6
Cloth and Pop-Up Books	\$4-6
Busy Books	\$5-6

Puzzles	
Smaller Cardboard Puzzle (<i>group to meet \$1.00 minimum</i>)	\$0.50-0.75
Larger/Premium Cardboard Puzzle	\$1-3
Floor Puzzle	\$3-5
Wooden Puzzle (small-large)	\$4-8
Foam Puzzle	\$3-5
Videos	
Full Length Movie/VHS	\$2-3
Full Length Movie/DVD	\$5-7
Kid Shows (<i>Barney, Dora, Sesame Street, etc.</i>)/VHS	\$1-2
Kid Shows/DVD	\$4-6

<u>Baby Items:</u>	<u>Suggested Price Range</u>
Equipment	
High Chairs	\$15-60+
Wind-up Baby Swings	\$15-25
Battery-operated Baby Swings	\$20-45
Play/Activity Mat	\$4-15
Exersaucers	\$15-45
Cribs (<i>depending on manufacturer and condition</i>)	\$40-300
Portable Cribs	\$15-90
Changing Table	\$20-60
Umbrella Stroller	\$5-12
Full Size Single Stroller	\$12-60
Full Size Double Stroller	\$50-90
Stroller Travel Systems	\$60-100+
Car Seats	\$15-50
Infant Front Pack Carriers/Slings	\$8-35
Backpack Carrier	\$12-60+
Accessories	
Nursing Pillow	\$5-15
Tub Seat	\$3-4
Diaper Pail	\$5-15
Potty Seat	\$2-3
Potty Chair	\$4-8
Kid Step Stool	\$2-5
Booster Seat	\$3-15
Bed Rails	\$5-12

Linens	
New Crib Sheets	\$3-4 each
Crib Bumper, Skirt, or Blanket	\$4-6
3 Piece Crib Set (<i>comforter, bumper, sheet</i>)	\$15 and up
4 Piece Crib Set (<i>comforter, bumper, sheet, skirt</i>)	\$20 and up
5-7 Piece Crib Set (<i>comforter, bumper, sheet, skirt, diaper stacker, mobile, etc.</i>)	\$30 and up
Diaper Stacker	\$3-4
Toddler Comforter	\$5-10
Twin/Full Comforter	\$7-12
Safety Items	
Humidifier	\$8-12
Vaporizer	\$3-6
Car Sunshade	\$2-3
Night Light	\$2-3
Kids Step Stool	\$2-5
Baby Monitor	\$8-25
Baby Video Monitor	\$40-80

Toys and indoor play equipment

In general, toys and indoor play equipment in good to excellent condition should be priced at 25-33% of retail.

Large toys and outdoor equipment

In general, outdoor play equipment should be priced at 50-60% of retail. For some of these larger, more expensive items you may want to spend a few minutes researching; browsing retailers to see what people are paying for similar items new, or browse E-bay to determine what people are willing to pay second hand.

If you have items to consign that are not on the list and would like some pricing suggestions, just e-mail me at Angela@Kids-Haven.com or call me at (540) 547-2099 and I'll be glad to help.